Government Finance Officers Association

Desktop Seminar Recordings

GFOA's desktop seminars have been recorded in MP3 format and have been reproduced onto CD. If you took part in any of these programs, take advantage of these CDs to refresh your memory of the material. If you were unable to participate in the original online programs, these CDs are a great way to catch up. They are also ideal for in-house training.

Take advantage of these practical tools and place your order today!

Accounting (Governmental)

- Accounting and Disclosure for Debt (March 15, 2017)
- Accounting and Disclosure for Investments (September 10, 2015)
- Accounting for Natural Resources: Emerging Issues and Opportunities (April 12, 2018)
- Back to the Basics: Understanding the GASB's Conceptual Framework (April 23, 2014)
- Best Practices on Accounting, Auditing, and Financial Reporting (March 13, 2013)
- Certificate of Conformance: The GFOA's New Program for Small Governments that Prepare Modified Cash Basis Financial Reports (September 18, 2013)
- Getting to Know the New GAAFR (December 12, 2012)
- Governmental Fund Financial Statements and Budgetary Reporting (April 18, 2018)
- Government-wide Financial Statements, and Conversions and Consolidations (August 29, 2018)
- How Pension Accounting is About to Change (March 5, 2013)
- How to Account for Capital Assets (September 13, 2018)
- How to Get from Governmental Funds to Governmental Activities (June 19, 2014)
- How to Report and Understand Fund Balance and Net Position (March 23, 2016)
- Implementing Fair Value Accounting (January 18, 2017)
- Internal Control: New and Improved (February 19, 2015)
- The New Accounting for Pensions and OPEB (February 24, 2016)
- Putting to Rest Governmental Accounting "Urban Legends"(February 19, 2014)
- Understanding and Implementing the GASB's New Guidance on Deferred Outflows and Deferred Inflows of Resources (January 22, 2014)
- Understanding Governmental Accounting (June 27, 2012)
- Understanding Internal Control (April 20, 2016)
- What Employers Need to Know About the New Pension Accounting (March 26, 2015)
- What Every Finance Officer Needs to Know About Internal Controls (October 10, 2012)
- What to Look For: A Lay Person's Guide to Local Government Financial Reports (September 14, 2016)

Business Management and Organization

- How to Design Enforceable Private Partner Guarantees (July 23, 2013)

Communications and Marketing

- Why Social Media Should Matter to the Finance, Budget, and Treasurer's Office (October 10, 2018)

Economic Development and Capital Planning

- Assessing and Mitigating Risk in Economic Development Projects (July 18, 2012)

Finance

- Arbitrage (October 18, 2017)
- Best of the Annual Conference: Pension Sessions (July 26, 2017)
- Best Practices in Budgeting and Fiscal Policy (March 29, 2017)
- Budget Preparation Series: Identifying Issues, Trends, and Goals (December 12, 2013)
- Budget Preparation Series: Public Involvement in Planning and Budgeting (January 16, 2014)
- Building a Better Budget Document (February 21, 2018)
- Building a Better Electronic Budget Document with Standard Desktop Software (October 11, 2012)
- Building and Renewing Financial Policies (November 14, 2013)
- Cloud Technology and the Finance Office (February 7, 2018)
- Communicating Performance Information (August 29, 2012)
- Considerations When Selecting Treasury Financial Services (June 13, 2018)
- A Country of Cities – Author Led Lecture/Discussion (May 8, 2017)
- Current Issues in Debt Management – Post Election Market Outlook and Disclosure Practices after MCDC (November 18, 2016)
- Developing Effective Financial Policies (September 27, 2017)
- Developing Financial Policies for Small Government (April 10, 2018)
- Essential Policies for Budgeting and Financial Management (February 27, 2013)
- Excel for Budget Analysts (March 16, 2016)
- Finance Director's Role in Negotiating Benefits (March 4, 2014)
- Financial Recovery: A 12-Step Process for Regaining Financial Health (December 10, 2012)
- Fiscal Sustainability Framework (September 6, 2018)
- Forecasting Expenditures in the Short and Long Term (March 11, 2014)
- Forecasting for Improved Decision Making (July 27, 2016)
- How to Present Strategic Planning and Long-Range Financial Planning in the Operating Budget (February 20, 2013)
- How to Use Charts and Tables to Enhance a Budget Document (October 15, 2015)
- An Introduction to Debt (July 9, 2014)
- Lean Government: Better, Faster, Cheaper Public Services (December 29, 2012)

Finance (continued)

- Learning from the Evidence: Evaluation and Making Adjustments to the Budget (December 13, 2012)
- Lessons Learned in Online Financial Transparency (January 17, 2018)
- Long-Range Financial Planning: Overview and Conducting the Economic and Financial Analysis (March 6, 2014)
- Managing the Salary and Wage Budgeting Process (November 8, 2012)
- Market Outlook for Debt Issuers (January 24, 2018)
- Overview of GFOA's Best Practices in School Budgeting (July 18, 2018)
- Planning, Budgeting, and Managing Capital Assets (July 16, 2014)
- Presentation of the Capital Budget (March 28, 2018)
- Reaching Financial Resiliency (March 25, 2015)
- Risk Management for Treasury Operations (October 14, 2015)
- Smart Growth (November 30, 2016)
- Strategies for Managing the Transition to Performance Management (January 30, 2013)
- Tools for Preparing a Cash Forecast (April 1, 2015)
- Trends in Citizen Involvement (January 19, 2017)
- Urban Forum (August 25, 2017)
- Using Excel for Financial Modeling (August 20, 2014)
- What is Budgeting for Outcomes? (March 6, 2013)
- Working with the "New" Media (November 8, 2017)

Information Technology

- ERP System Selection Lessons Learned (September 12, 2018)

Management Services

- Accepting Credit Card Payments: What All Governments Need to Know about Vendor Services, Fees, and Risks (October 24, 2018)
- All the Latest: New Practices at GFOA (October 23, 2018) (Complimentary for GFOA Members)
- The Bond Issuer's Disclosure Responsibilities (May 2, 2013)
- Budgeting Preparation: Working with Your CEO and Board of Directors (April 16, 2013)
- Building Sustainable Pension Plans (February 20, 2014)
- Competitive vs. Negotiated Bond Sales (March 14, 2013)
- Conducting Feasibility Studies for Economic Development (April 18, 2013)
- Controlling Health-Care Benefit Costs (August 1, 2013)
- Credit Ratings and Credit Enhancements (January 14, 2015)
- Credit Ratings: What the Rating Agencies Look For (July 18, 2013)
- The Debt Issuer's Disclosure Responsibilities (September 24, 2014)
- Debt Management: General Review (October 24, 2013)
- Debt Management: Update on Continuing Disclosure Requirement (August 17, 2016)
- Developing and Managing User Fees (August 15, 2013)
- Disclosure Update (August 1, 2018)
- Financial Planning: The 8 Characteristics of Fiscal Resiliency (January 14, 2014)
- Health-Care Costs: Gaining Control of a Budget Buster (September 27, 2012)
- Health-Care Implementation: A Compliance Update (September 17, 2014)
- How to Achieve a Sustainable Pension Plan (February 21, 2013)
- Identifying Financial and Service Strategies for the Future (June 11, 2014)
- Improving Electronic Payment Processing (September 28, 2016)
- Infrastructure Public-Private Partnerships Case Study: Presidio Parkway Project – City and County of San Francisco (March 15, 2016)
- Innovative Tools for Civic Engagement (November 12, 2014)
- Measuring and Reporting Portfolio Performance (March 11, 2015)
- Negotiating Retirement Benefits: The Finance Director's Role (July 19, 2012)
- Overview of GFOA's New Best Practices (November 9, 2017)
- Pension Risk Management (April 5, 2017)
- Performance Management: Dashboards and Other Performance Management Technology Solutions (June 27, 2013)
- Performance Management Trends: Case Studies from the Field (March 27, 2013)
- Planning, Budgeting, and Managing Capital Assets (September 17, 2013)
- Planning for Employee Turnover (March 30, 2017)
- Preparing a Banking RFP (September 30, 2015)
- Preparing or Updating Your Investment Policy (October 15, 2014)
- Rating Agency Outlook for the Year (January 20, 2016)
- Selecting an Investment Advisor (December 10, 2013)
- Tools for Preparing a Cash Forecast (June 20, 2013)
- Types of Debt Instruments and Understanding Refundings (February 13, 2014)
- Understanding Public-Private Partnerships (February 17, 2016)
- Update on Bond Disclosure (August 12, 2015)

Taxation

- Arbitrage Rebate: Know Your Responsibilities (April 8, 2014)

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